



Go South East



**VIENNA ECONOMIC FORUM
ISTANBUL MEETING**

Vienna Economic Forum

***Invest in Turkey
Invest in the Region***

**25 June 2007, Istanbul
Swissôtel The Bosphorus, Istanbul
Bayildim Caddesi, 2 Macka - Besiktas,
Istanbul 34357, Turkey**

**In Cooperation with
Foreign Economic Relations Board (DEİK)**


Working Language English
(Simultaneous Translation to Turkish will be provided in the morning session)





Sunday, 24 June 2007

In the Morning	ARRIVAL of Official Guests and Business Participants to Istanbul	
	14:00	Departure from Hotel Swissotel to the famous Palais Yeniköy in Istanbul (by Bus)
	15:00	Visit of Palais Yeniköy Austrian General Consulate and the Austrian Cultural Forum Istanbul Köybaşı Cad. No: 44 Pk.13 34464 Yenikoy – ISTANBUL
	<p>The Palais is a gift of Sultan Abdülhamit II to Emperor Franz Josef I, on September 28, 1882. Since then the property in Istanbul belongs to the Austrian Embassy, originally intended for the Summer Residence. During the years of 1894 and 1898 extensive renovation works on the property, on the main building as well as on its dependences have been carried out from the Austrian side. Presently the Austrian General Consulate and the Austrian Cultural Forum are located in the Palais Yeniköy.</p> 	
	16:00	Welcome Cocktail in the premises of Palais Yeniköy, hosted by H.E. Dr. Heidemaria Gürer, Ambassador of the Republic of Austria to the Republic of Turkey, Consul General Mr. Josef Saiger and EVN AG , Member of Vienna Economic Forum 
	Ceremony of Decorating Mr. Ömer Sabancı, Former President of the Turkish Industrialists' and Businessmen's Association, and former Austrian Honorary Consul in Adana, for his contribution to the development of Austrian – Turkish economic relations, awarded by the Austrian Federal President Dr. Heinz Fischer. The decoration will be handed over by the Austrian State Secretary for Foreign Affairs, Dr. Hans Winkler.	
	18.00	Departure to Sakıp Sabancı Museum (by Bus) Visit of the Museum
19:30	Welcome Reception in Sakıp Sabancı Museum Istinye Cad. No:22, Emirgan 34467, Istanbul  hosted by SABANCI HOLDING A.Ş	
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Monday, 25 June 2007

08:00 - 9:00	REGISTRATION and COFFEE
09:00 - 9:10	FAMILY PHOTO (by Invitation only)
09:10 – 10:30	PANEL SESSION MODERATION AND OPENING Dr. Erhard BUSEK, Special Co-ordinator of the Stability Pact for South East Europe, President of Vienna Economic Forum ADDRESS BY Mr. Rifat HİSARCIKLIOĞLU, Chairman of TOBB and DEİK H.E. Ali BABACAN, Minister of State in charge of Economy of the Republic of Turkey Break INTRODUCTION Ambassador Dr. Elena KIRTICHEVA, Member of the Board, Secretary General of Vienna Economic Forum KEYNOTE SPEECHES <ul style="list-style-type: none">• Prof. Dr. Çelik KURTOĞLU, Board Member of DEİK and Chairman in Office, BSEC BC Infrastructure Projects in Turkey and in the Region <i>Discussions continue at 14:00-16:00 in Round Table 1</i>• Dipl.-Ing. Gottfried STEINER, Managing Director of OMV Oil and Gas Istanbul, Austria SEE- the transit Road towards Energy Security. Oil and regional challenges <i>Discussions continue at 14:00-16:00 in Round Table 4</i>• Mr. Barış ÖNEY, Partner/Corporate Finance, Deloitte Turkey Recent Developments in M&A, Private Equity and Privatization in Turkey <i>Discussions continue at 14:00-16:00 in Round Table 3</i>• Dr. Wolfgang KINDL, Managing Director, UNIQA International Insurance Holding, Austria Role of the Banks and the Insurance Companies in the Region from the Adriatic to the Black Sea <i>Discussions continue at 14:00-16:00 in Round Table 1</i>• Ambassador Dr. Martin EICHTINGER, Secretary General, Federal Ministry for Economics and Labour of the Republic of Austria Austrian Investment Policy towards South East Europe and Turkey <i>Discussions continue at 14:00-16:00 in Round Table 2</i>
10:30 – 11:00	COFFEE BREAK, offered by BÄREN BATTERIE GMBH 
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<p>11:00 - 13:00</p>	<p>PANEL DISCUSSION</p> <p>MODERATION AND OPENING</p> <ul style="list-style-type: none"> • Dr. Erhard BUSEK, Special Co-ordinator of the Stability Pact for South East Europe, President of Vienna Economic Forum <p>PARTICIPANTS</p> <ul style="list-style-type: none"> • Dr. Erhard BUSEK, Special Co-ordinator of the Stability Pact for South East Europe, President of Vienna Economic Forum <i>Possibilities for Turkish Companies to Attract Foreign Investment and the Role of Vienna Economic Forum</i> • Mr. Selahattin HAKMAN, Group President, Energy, H.Ö. Sabancı Holding A.Ş <i>Meeting the challenge of power supply security: Turkey's way to a liberalized power market</i> • Mr. Bernhard RABERGER, Vice Chairman of the Sabancı - Verbund Steering Committee, Austria <i>Delivering sustainable growth for Turkey. Verbund's entry into the Turkish power market in partnership with Sabancı</i> • Mag. Stefan SZYSZKOWITZ, Chairman of the Board of EVN Bulgaria Elektorazpredelenie AD <i>EVN's Entry into the Turkish Market – The Infrastructure Projects "Waste Incineration - Waste Water Treatment"</i> • Mr. Erdal EREN, Chairman, Turkish Contractors' Association <i>Infrastructure Projects with High Importance for the Region</i> • Mr. Franz Josef VETTER, Head of Lending Operations in Turkey, European Investment Bank <i>EIB support for Turkey's EU accession process: Infrastructure, Energy & more</i> <p>Discussion within the audience, questions and answers</p>
<p>13:00 – 14:30</p>	<p>LUNCH BUFFET, hosted by OMV AG</p>  <p>Domestic beverages hosted by EFES BEVERAGE GROUP</p> 
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<p>14:30 - 17:00</p>	<p>ROUND TABLES</p>

<p>14:30- 17:00</p>	<p>ROUND TABLE 1 <i>Infrastructure Projects in Turkey and in the Region from the Adriatic to the Black Sea. The Role of the Banks and the Insurance Companies</i></p> <p>Moderation: Prof. Dr. Çelik KURTOĞLU, Board Member of DEIK and Chairman in Office, BSEC BC</p> <ul style="list-style-type: none"> • Mr. Cenk BAYRAKDAR, Chief of Service and Product Development Officer, Turkcell Communication Services Inc., Turkey <i>IT and Telecommunications</i> • Mr. Hakan KODAL, Executive Chairman, KREA Real Estate and Chairman of Investment Committee, Bosphorus Real Estate Fund (BREF), Turkey <i>Real Estate and the Built Environment</i> • Dr. Oktay VARLIER, Chairman of High Advisory Board, Turkish Tourism Investors Association, Turkey <i>Tourism Investments</i> • Ms. Ljubica MILOJEVIC, Special Advisor for foreign affairs to the Minister, Chief of Cabinet, Ministry of Trade, Tourism and Services of the Republic of Serbia <i>Investment Projects in Serbia</i> • Mag. Dragan KOSTIC, Managing Director, Free Zone "Pilot" – Serbia <i>Opportunities of Investment in Infrastructural Equipped Lands in the Free Zones of Serbia</i> • Dr. Stefan SCHERMAIER, Partner, Lansky, Ganzger & Partner, Attorneys at Law in Vienna, Austria <i>Protection of Foreign Investments in Turkey</i> • Ms. Seda ÖNEN, Deputy Head, Institutional Investors Department, Capitals Markets Board of Turkey (SPK) <i>Opportunities for Private Sector Financing</i> • Mag. Christoph WOLF, Member of the Managing Board, TBIH Financial Services Group N.V., the Netherlands <i>Experience of a big Insurance Group in the Region</i> • Mr. Gürhan KARTAL, Group Head, Project & Structured Finance Group, Yapı Kredi Bank, Turkey <i>The bank's approach and new opportunities</i> • Prof. Dr. Ljubomir KEKENOVSKI, Faculty of Economics, St. Cyril and Methodius University Council Member, National Bank of the Republic of Macedonia <i>The Role of the Banks, supporting the Infrastructure Investment Projects in the Region</i>
<p><i>Participants: Representatives of Investors and Companies from Austria, Turkey and other VEF Member Countries from the Region from the Adriatic to the Black Sea</i></p>	
<p>14:30 – 17:00</p>	<p>ROUND TABLE 2: <i>Investment Opportunities in Turkey and in the Region from the Adriatic to the Black Sea</i></p> <p>Moderation: Mr. Şadi GÜCÜM, Chairman, Turkish – Austrian Business Council of DEIK and Board Member of Çukurova Holding A.Ş., Turkey</p> <ul style="list-style-type: none"> • Dr. Erika TEOMAN-BRENNER, Austrian Trade Commissioner in Turkey <i>Investment Opportunities in Turkey</i> • Associate Professor Cevdet AKÇAY, Chief Economist, Yapı Kredi and Koç Financial Services <i>Turkey as a Strategic Location - The Role and the Regional Competitiveness of Turkey in the Region from the Adriatic to the Black Sea. Investment Policy of Turkey -Improvements and Challenges</i> • Mr. Tahir UYSAL, Chairman, International Investors Association (YASED) <i>Investment Climate - what does Turkey offer as a Place to do Business? Which are the Guarantees for the Investors?</i> • Dr. Peter E. GUMPEL, Chairman, Meindl Capital Advisors AG, Austria <i>The Experience of Meindl Bank in the Region</i>

	<ul style="list-style-type: none"> • Ms. Nena STOILJKOVIC, Manager, Business Development Southern Europe and Central Asia Department, International Finance Corporation <i>Regional Investment Opportunities for IFC</i> • Mr. Dante PASQUALINI, Chief Risk Officer, Koç Financial Services, Turkey <i>Foreign Investment in the Banking Sector in Turkey</i>
Participants: Representatives of Investors and Companies from Austria, Turkey and other VEF Member Countries from the Region from the Adriatic to the Black Sea	
14:30 - 17:00	<p>ROUND TABLE 3: Recent Developments in M&A, Private Equity and Privatization in Turkey</p> <p>Moderation: Mr. Barış ÖNEY, Partner/Corporate Finance, Deloitte Turkey</p> <ul style="list-style-type: none"> • Mr. Barış ÖNEY, Partner/Corporate Finance, Deloitte Turkey <i>Growth of Turkish Companies via M&A in the region and the role of Austrian Companies</i> • Mr. Sebastian LAWSON, Senior Attorney, Freshfields Bruckhaus Deringer, Member of Vienna Economic Forum <i>Joint Ventures between Turkish and foreign partners: a lawyer's perspective</i> • Mr. Seymour TARI, Managing Director, Turkven Private Equity, Turkey <i>Role of Private Equity in Changing the Investment Scene in Turkey</i> • Ms. Ayşe Yener KOLAT, Director, Raiffeisen Investment Turkey <i>Value Creation through Privatisation; Turkey and SEE in Comparative Perspective</i> • Dr. Simon QUIJANO–EVANS, Director, EEMEA Economics & FI/FX Strategy, CAIB, UniCredit <i>A paradigm shift in Turkey's FDI environment - developments & outlook</i> • Mr. Osman DEMIRCI, Vice President, Privatization Administration of Turkey <i>What Opportunities are being created for Investors through Privatization?</i>
Participants: Representatives of Investors and Companies from Austria, Turkey and other VEF Member Countries from the Region from the Adriatic to the Black Sea	
14:30 - 17:00	<p>ROUND TABLE 4: Energy Security – the Role of Cooperation for the Region</p> <p>Moderation: Mr. Slavtcho NEYKOV, Director, Energy Community Secretariat, Austria</p> <ul style="list-style-type: none"> • Mr. Süreyya Yücel ÖZDEN, Chairman, Turkish National Committee of the World Energy Council <i>The Role of Turkey as a Regional Transport and Energy Hub</i> • Ambassador Ilian VASSILEV, Chairman, Deloitte Bulgaria <i>The Impact of High Energy Prices on Regional Economic Development. Common European and Regional Approach in Energy Projects. The Win-Win Scenario</i> • Mr. Özkan AĞIŞ, Chairman, Turkey Cogen Association and General Manager, Enerko Energy Services, Turkey <i>What are the current and future Energy Demands for Turkey and the Region?</i> • DI Hansjörg TENGG, Director, smart technologies Management Beratungs- und Beteiligungsgesellschaft mbH., Austria <i>Comprehensive IT Solutions for the liberalized energy market</i> • Dr. Atilla AKALIN, Vice Chairman, Union of the Electricity Industry of Turkey and Board Member of BEST, Turkey <i>Which Alternative Sources of Energy is Turkey Looking at?</i> • Dipl.-Ing. Gottfried STEINER, Managing Director of OMV Oil and Gas Istanbul, Austria <i>The Region's Oil & Gas Industry in Transition, the Role of the Cooperation in the Region</i>

	<ul style="list-style-type: none"> • Ambassador Mithat BALKAN, Advisor and Coordinator for Energy Issues, Ministry of Foreign Affairs of Turkey <i>Energy Security in the Region: The Role of Turkey</i> • Mr. Konstantin ZOGRAFOV, Deputy Chairman of Supervisory Board, Industrial Holding Bulgaria AD/ Mr. Valentin FILIPOV, Director, ELPROM ZEM AD, Bulgaria <i>Industrial and Technical Cooperation as Part of Energy Security in the Region</i> • Mr. Behxhet BRAJSHORI, Deputy Minister, Ministry of Finance and Economy, UNMIK Kosovo <i>Energy from Lignite - The Lignite Power Technical Assistance Project (LPTAP)</i> • Mr. Kiril GEGOV, CEO Bulgargaz LTD, Bulgaria
	<p>Participants: Representatives of Investors and Companies from Austria, Turkey and other VEF Member Countries from the Region from the Adriatic to the Black Sea</p>
17:00 – 17:45	<p>IN THE PLENARY:</p> <p>Moderation: Mr. Rona YIRCALI, Chairman of the Executive Board, DEIK</p> <p>Reports from the Round Table Moderators</p> <ul style="list-style-type: none"> • Prof. Dr. Çelik KURTOĞLU, Board Member of DEIK and Chairman in Office, BSEC BC • Mr. Şadi GÜCÜM, Chairman, Turkish – Austrian Business Council of DEIK and Board Member of Çukurova Holding A.Ş. • Mr. Barış ÖNEY, Partner/Corporate Finance, Deloitte Turkey • Mr. Slavtcho NEYKOV, Director, Energy Community Secretariat, Austria <p>Q and A- Session: Discussion with the Audience</p>
17:45	<p>CLOSING REMARKS: Mr. Rona YIRCALI, Chairman of the Executive Board, DEIK</p>
Followed by	<p>COCKTAIL, offered by VERBUND AG</p> 
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Vienna Economic Forum

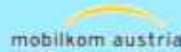
Principal Objectives of Vienna Economic Forum

Popularising and promoting investment opportunities in the region from the Adriatic to the Black Sea.

Providing impulses and pointing out the joint projects required in the region for short-term, medium-term and long-term realisation, and promoting their implementation.

Becoming a place of definition, encounter, and of realising the public and private interest in connection with the various projects in the region as part of the United Europe.

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