



ODA EKONOMIKE | KOSOVA CHAMBER  
E KOSOVËS | OF COMMERCE

Adresa: Nëna Terezë, Nr:20, 10000 Prishtinë – KOSOVË  
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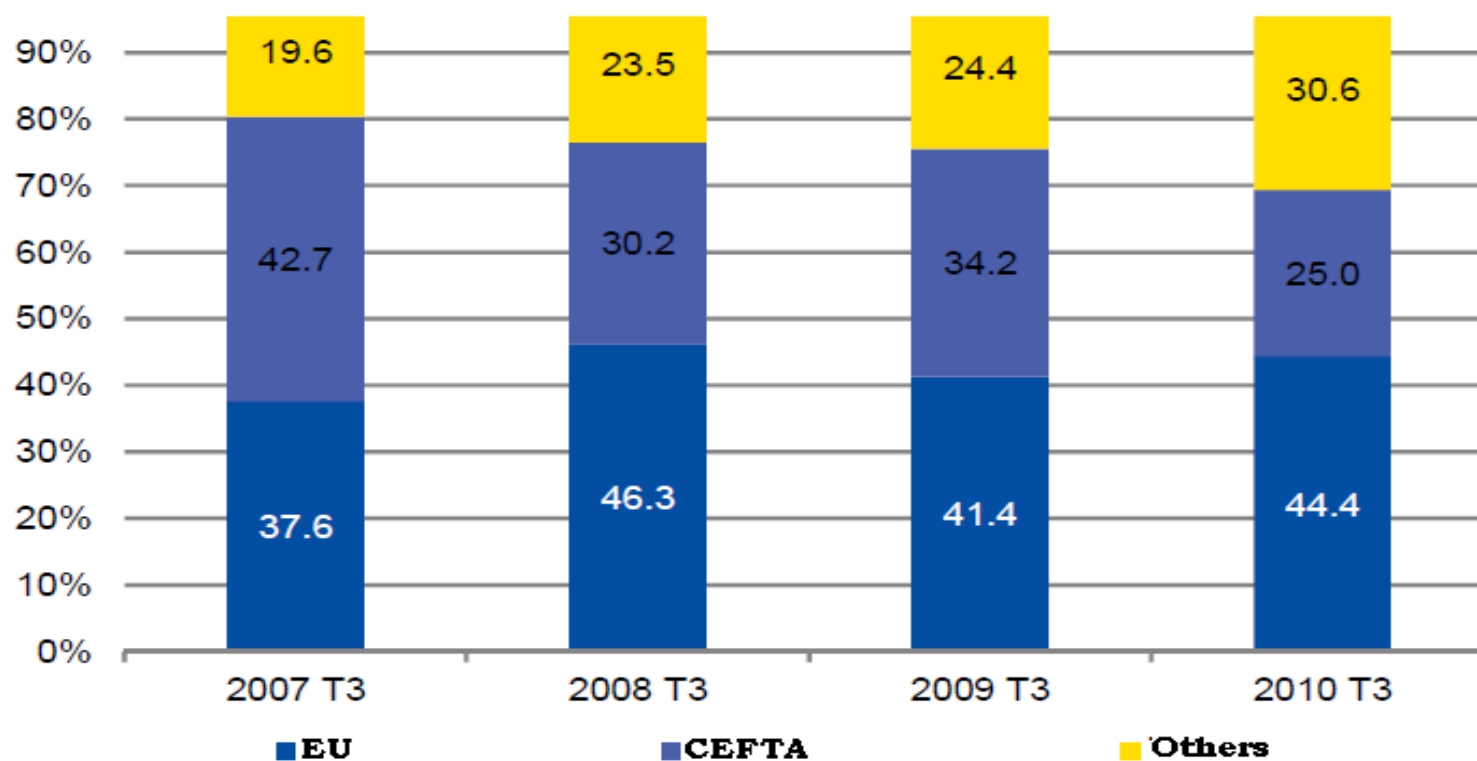
# Trade Opportunities with Kosovo, KCC Services

Vienna, October 2011



# Foreign Trade of Kosovo

## Exports from Kosova by region (%)

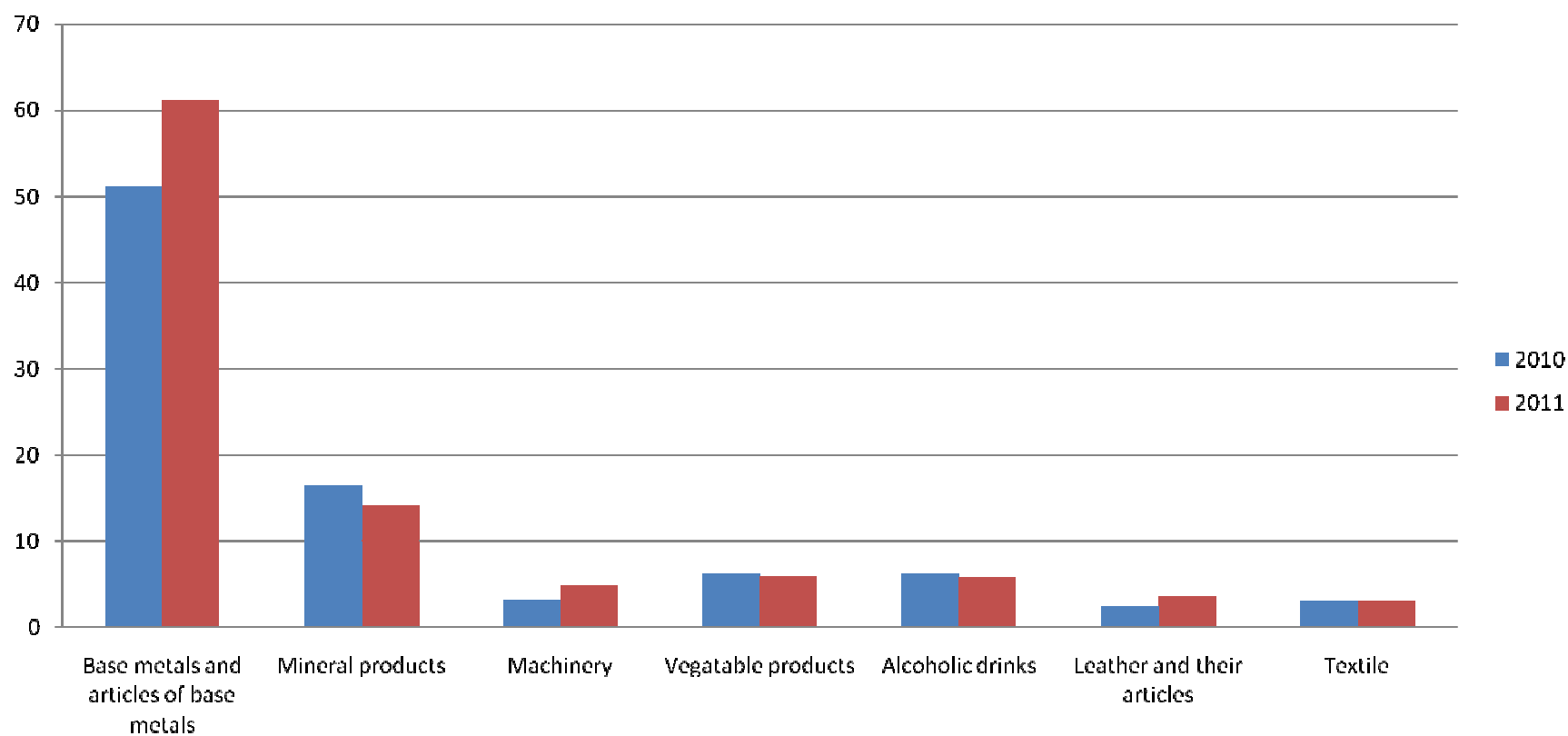


Source: Central Bank of Kosovo



# Foreign Trade of Kosovo

## Export participation by sections in rapport with the total (%)



Source: Central Bank of Kosovo



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# Main products exported to Austria

Code	Description (April – June 2011)	Volume - €
41	Leather, leather products and thereof	1.317.007
44	Wood and wood products	140.152
82	Working tools (hand tools), dinner sets from metals and thereof	4.272
25	Salts, Sulfur, Oxides and stone plastering materials, lime and cement	4.122
20	Preparations of vegetables, fruit, nuts or other parts of plants	856
63	Textile stuff	492
73	Articles of iron and steel	170



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# Main products imported from Austria

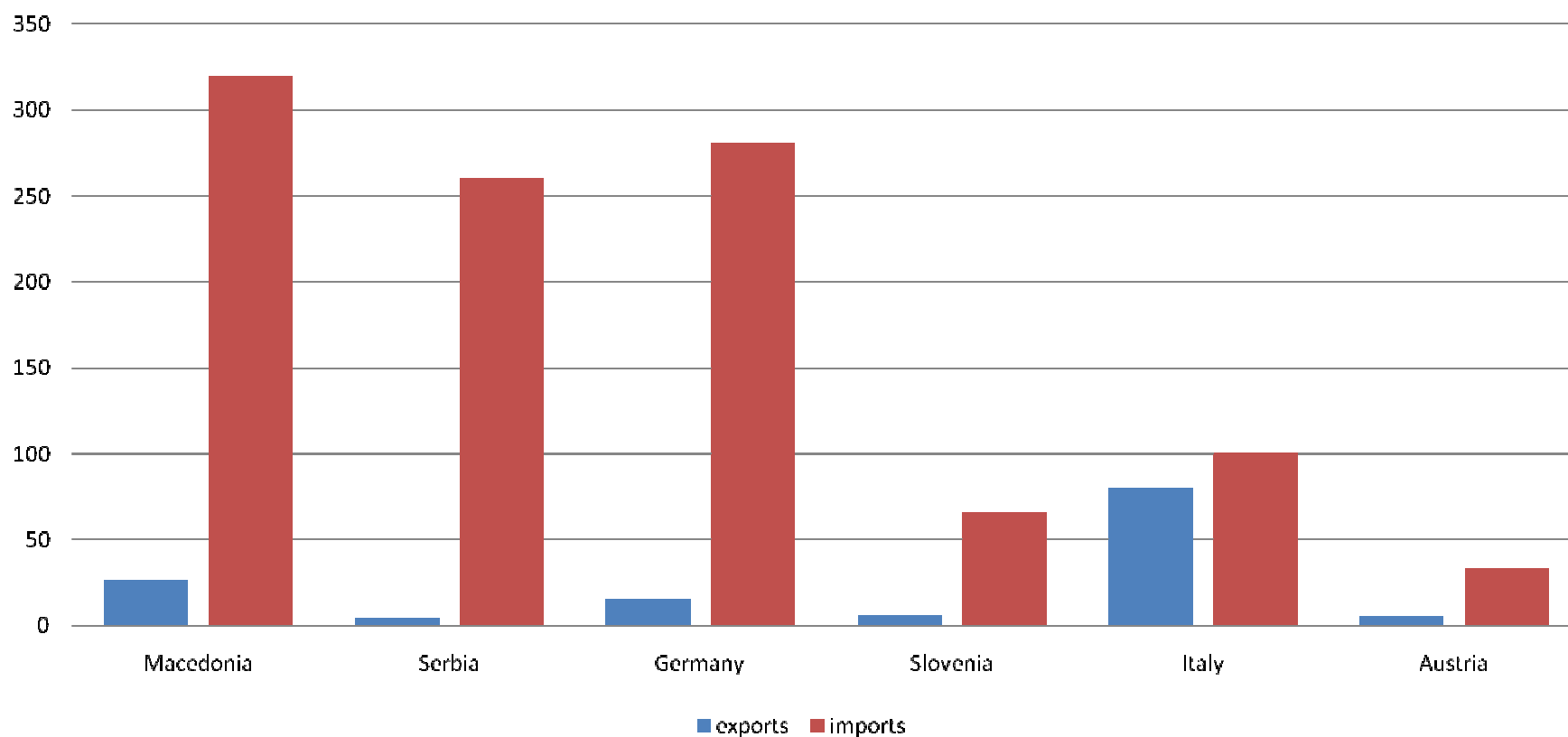
Code	Description (April – June 2011)	Volume- €
72	Iron and Steel	10.865.503
25	Salts, Sulfur, Oxides and stone plastering materials, lime and cement	4.020.378
76	Aluminum and thereof	1.358,411
08	Fruits and nuts; Skins of citrus fruit or melons	844.444
94	Furniture: Bedding, mattresses, Mattress, pillows and layers similar stuffed furnishings; lamps and lighting fittings, not included or elsewhere specified, illuminated signs, illuminated nameplates and the like	654.296
73	Articles from Iron and Steel	473.357
04	Dairy products, eggs of birds; Natural Honey; edible products of animal origin, not included elsewhere and of unspecified	311.169



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## Exports and Imports of Kosovo by country in 2010 (€)





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# Main Sectors

- Agriculture
- Wood processing
- Information Technology and Telecommunications
- Construction
- Automotive components industry
- Mining and Energy
- Textiles
- Tourism



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# Cooperation potentials

- Increasing the trade exchange between Austria and Kosovo
- Transfer of technology
- Know how transfer
- Education in several fields
- Innovation
- Joint access to the EU funds for different sectors
- Outsourcing
- Partnership





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# Kosova Chamber of Commerce

- Main business association in Republic of Kosovo
- Only chamber in Republic of Kosovo
- Voluntary based membership according to Law on KCC
- Around 16.000 members
- Member of Advisory Board of IPAK (Investment Promotion Agency of Kosovo)
- Representative of employers at the Kosovo Pension and Saving Fund



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# Kosova Chamber of Commerce

- Member of IRU (International Road Transport Union)
- Accredited from IRU academy for CPC and ADR trainings
- Certified according to DIN EN ISO 9001 in August 2009
- More than 35 agreements with Chambers around the world
- Our main institutional partners:
  - Kosova Government
  - USAID, GIZ, ADA, Swiss Cooperation, WIFI,  
Ost-Ausschuss der Deutschen Wirtschaft, HWK Dortmund, TOBB, DEIK, TIKa, etc.
  - European Commission



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Thank you very much  
for your attention!

Safet Gerxhaliu

President

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